

# Do you want to win more contracts?

## Are you aware of the recent changes to the Public Procurement laws and how they can affect you?



Quigg Golden invites you to a **FREE** 2-hour seminar which will consider these two areas.

### Winning More Contracts

We cannot change your price, but we can help improve your quality scores and chances of pre-qualifying. We will share some of the insights gained from our extensive experience gained through sitting on bid evaluation panels, including:

- Reasons for failing to pre-qualify
- The most common mistakes
- Simple tips to help get a better quality score

### Recent Important Changes to Public Procurement Laws

We will look at the key changes, and how you could use them to your advantage. These affect most public procurement processes and make it easier to challenge a process which you feel is unfair. Important areas include:

- The Public Contracts Regulations 2009:
  - Compulsory de-briefing for unsuccessful tenders
  - Automatic suspension of contract award when a challenge is raised, however frivolous
  - New legal remedies and sanctions
- Other legal changes:
  - Extensions to the time limits for bringing challenges
  - Contractors may be prevented from changing sub-contractors
  - Important changes to procurement of below threshold contracts

There will also be time for attendees to ask questions on the changes to procurement laws, or any procurement related issues.

Places are limited and allocated on a first come first served basis. **FREE** breakfast and refreshments provided at 7.30am

**The Seminar will take place on Wednesday 28 April 2010 at 8.00am**

**At Gatwick Worth Hotel  
Turners Hill Road, Worth  
Crawley  
West Sussex, RH10 4ST**

### **Free Procurement Telephone Support**

Anyone who attends the seminar, or registers their interest in future seminars will be able to download free information sheets (available after the seminar) and will be entitled to receive free telephone support on any procurement issue (fair usage policy applies).

For further information, or to register for this or future events, please go to:  
[www.QuiggGolden.com/se/sec.htm](http://www.QuiggGolden.com/se/sec.htm)